

NJ HMO MEMBERSHIP GROWTH SINCE 12/31/93

Date	<u>COMMERCIAL</u>		<u>MEDICARE</u>		<u>DHS</u>		<u>TOTAL</u>	
	Enrollees	% Chg.	Enrollees	% Chg.	Enrollees	% Chg.	Enrollees	% Chg.
12/31/93	1,034,228	3.6%	25,288		20,180	29.3%	1,079,696	6.4%
12/31/94	1,174,587	13.6%	29,489	16.6%	52,344	159.3%	1,256,420	16.4%
12/31/95	1,385,767	18.0%	47,291	60.4%	158,520	202.8%	1,591,578	26.7%
12/31/96	1,673,612	20.8%	95,470	101.9%	380,635	140.1%	2,149,717	35.1%
12/31/97	1,821,940	8.9%	148,682	55.7%	383,138	0.7%	2,353,760	9.5%
12/31/98	1,787,707	(1.9%)	180,933	21.7%	393,037	2.6%	2,361,677	0.3%
12/31/99	1,751,401	(2.0%)	191,490	5.8%	415,583	5.7%	2,358,474	(0.1%)
12/31/00	1,683,881	(3.9%)	164,273	(14.2%)	468,238	12.7%	2,316,392	(1.8%)
12/31/01	1,596,763	(5.2%)	146,485	(10.8%)	631,860	34.9%	2,375,108	2.5%
12/31/02	1,458,681	(8.6%)	101,754	(30.5%)	657,495	4.1%	2,217,930	(6.6%)
3/31/03	1,384,658	(5.1%)	91,303	(10.3%)	648,479	(1.4%)	2,124,440	(4.2%)
6/30/03	1,379,011	(0.4%)	91,592	0.3%	647,935	(0.1%)	2,118,538	(0.3%)
9/30/03	1,372,343	(0.5%)	91,497	(0.1%)	647,158	(0.1%)	2,110,998	(0.4%)

NJ KidCare B, C and D and FamilyCare enrollees, as well as regular Medicaid enrollees, are counted as DHS Program members.